



UNITED STATES  
AFRICAN  
DEVELOPMENT  
FOUNDATION

# Developing and Expanding Community Enterprises

Creating Pathways to Prosperity for Underserved Communities in Africa

## Guinea



The U.S. African Development Foundation (USADF) is an independent U.S. government agency established by Congress to invest in African grassroots organizations, entrepreneurs, and SMEs. USADF's investments promote local economic development by increasing incomes, revenues, and jobs. Utilizing a community-led development approach, USADF provides seed capital and local project management assistance to African-owned and -led enterprises addressing some of Africa's biggest challenges around food insecurity, insufficient energy access, and unemployment—particularly among women and youth. Over the last five years (2016–2020), throughout Africa's Horn, Sahel, and Great Lakes regions, USADF has invested more than US\$117 million dollars directly into over 1,000 African-owned and -operated entities and impacted over four million lives.

Last  
**10 Years\***  
of Impact

**50** / **143K**  
Enterprises / People Impacted

**US\$5.4**  
Million

\*FY 2011 to March 30, 2021



**Increasing  
Incomes**



**Building  
Capacity**



## INCREASING INCOMES

**Challenge:** Guinea Confection, a uniform manufacturing business, was constrained by its production workspace, inadequate equipment, and lack of working capital to expand its client base and meet the growing demand for uniforms.

**Action:** USADF invested US\$231K in Guinea Confection for it to renovate its workshop and procure new equipment and raw materials.

**Results:** With USADF's investment, Guinea Confection increased its annual sales revenue by 416 percent, annual net income by 263 percent, full-time employees by 54 percent, and total salaries by 740 percent.

## BUILDING CAPACITY

**Challenge:** Due to limited financial and technical capacity, Federation of Shea Butter Producer Unions of Upper Guinea (FUPROBEK) was unable to meet demand for its shea butter.

**Action:** USADF invested US\$248K in FUPROBEK for it to improve its shea butter processing technologies, set up rural and provide technical and organizational assistance to Federation leadership and members.

**Results:** Through USADF's investment, FUPROBEK established a production center in Mandiana and provided technical training to its management team.

**USADF.gov**



# USADF Guinea Investments Active in 2021\*

\*Active portfolio as of March 31, 2021

USADF invests directly in African community enterprises, providing grant capital and local technical support to early-stage businesses.

## **Association Guinéenne des Psychologues Cliniciens (AGPC)**

US\$10,000 • 1 year

- Psychological Support Services

## **Cooperative des Producteurs d'Arachide de Karité et de Miel**

US\$221,198 • 3 years

- Shea

## **Fédération Régionale des Planteurs de Palmiers à Huile et Hévéa de la Guinée Forestière**

US\$226,966 • 4 years

- Palm Oil

## **Fédération des Unions des Producteurs de Beurre de Karité de la Haute Guinée (FUPROBEK)**

US\$248,403 • 4 years

- Shea

## **Guinée Confection**

US\$235,364 • 4 years

- Textile

## **Réseau cercle de Femmes pour le développement durable (RECFED)**

US\$230,394 • 3 years

- Shea

## **Union des Groupements de Producteurs du Bas-Kalia**

US\$227,827 • 5 years

- Palm Oil



USADF in Guinea:  
Guinea@usadf.gov

**USADF.gov**

USADF's Local Partner Organization:  
Centre d'Appui au Développement  
(Support Center for Development)